

10 Leading Oracle Partners to Watch in 2025



Oracle Partners 2025 & Beyond: Industry Trends, Ecosystem Shifts & Latest Technologies

Oracle's partner ecosystem has become a primary growth engine. Oracle's refreshed PartnerNetwork feels more like a toolkit than a contract. Partners can climb clearly defined tiers, spin up SaaS sandboxes for live demos, and tap flexible cloud credits to build and sell solutions shoulder-to-shoulder with Oracle engineers.

That momentum is powered by soaring demand for Oracle Cloud Infrastructure (OCI). Every workload that lands on OCI opens fresh space for partners to design, migrate, and manage high-value environments. OCI consumption revenue rose 62% in Q4 FY25, and Oracle expects to triple multicloud data-centre footprints in the coming fiscal year, widening the opportunity for partners that design, migrate, and manage workloads.

Generative-AI adoption is equally pivotal: Oracle will offer Google's Gemini models through the OCI Generative AI services, giving partners multi-vendor AI building blocks for ERP, HCM, and industry analytics. Independent analysts see the pattern. The latest ISG Provider Lens report puts top-ranked firms ahead because they pour resources into automation, data science, and next-gen AI "copilots" that cut deployment timelines from months to weeks.

Sustainability is now embedded in the brief. Oracle has pledged carbon-neutral operations and 100% renewable energy across its cloud regions by 2025, and it expects 80% of key suppliers to set similar targets. Partners that weave emissions tracking and green-IT design into their proposals stand out instantly, delivering not just faster go-lives, but greener ones too. Oracle Partners that embed Scope 3 reporting and green-IT practices into transmission roadmaps gain an immediate advantage.

Industry observers see a decisive pivot toward outcome-based managed services, automation-led cost optimisation, and certified talent pools spanning OCI, Fusion Applications, and third-party integrations. In 2025, the most successful Oracle partners will treat the network as a living ecosystem, fusing cloud scale, open AI, and sustainability commitments into measurable business value.

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Cologix

Laura Ortman, CEO

Cologix is reinventing the edge – supporting your digital infrastructure journey with robust interconnection at our digital edge and hyperscale edge data centers.



DecisivEdge

Navroze Eduljee, CEO

DecisivEdge is a global business consulting and technology services firm focused on creating a sustainable competitive edge through digital transformation.



DRMcNatty & Associates

Don McNatty, President & CEO

DRMcNatty & Associates, Inc. is a complete professional services provider offering consulting services for Project Management, Program Management, and Technology.



Four Cornerstone

Hunter Herren, CEO

Four Cornerstone is a leading consulting, information technology, and professional services' corporation based in Fort Worth, Texas.



Hyde Park Solutions

Andrew Ross, CEO

Hyde Park Solutions are global leaders in Portfolio, Programme and Project Management and Project Controls, with teams based in EMEA, USA, Australia, and India.

The logo for INFOLOB, featuring a red square with a white vertical bar inside, followed by the word "INFOLOB" in a bold, black, sans-serif font.

INFOLAB

Vijay Cherukuri, CEO

INFOLAB is a prosperous information technology consulting organization dedicated to customer satisfaction via flawless digital transformation and admirable managed services.

The logo for IT Convergence, featuring the text "IT Convergence" in a bold, black, sans-serif font, with "IT" in red and "Convergence" in black. Below it, the tagline "EXPERIENCE the power of results" is written in a smaller, black, sans-serif font.

IT Convergence

Arvind Sharma, CEO

IT Convergence is a global Oracle Platinum Partner with a comprehensive service offering across all three pillars of the Cloud (IaaS, PaaS, SaaS), including Consulting/Advisory, Private Cloud (Hosting), Managed Services, Integration, Business Intelligence/Analytics, Development, Robotic Process Automation, Testing, Training, and Change Management services.

The logo for MYTHICS, featuring a green circular icon with a white bird-like figure inside, followed by the word "MYTHICS" in a bold, black, sans-serif font.

Mythics

Paul Seifert, CEO

Mythics, LLC is an award-winning Oracle systems integrator, consulting firm, managed services provider, and elite Oracle platinum resale partner representing the entire Oracle product line of cloud, software, support, hardware, engineered systems, and appliances.

The logo for PROMATIS, featuring the word "PROMATIS" in a bold, black, sans-serif font, with three small green squares below it. Below the squares, the text "An Oracle Company" is written in a smaller, black, sans-serif font.

PROMATIS

Dr. Frank Schoenthaler, CEO

As an Oracle pioneer and multiple award-winning Oracle Partner, PROMATIS has been producing successful project work for 30 years – in the upper middle class, in large global corporations as well as for rapidly expanding companies.



Thales

Todd Moore, Global VP of Data Encryption Products

Thales is a global cybersecurity leader providing trusted encryption, key management, and identity solutions for enterprise across cloud, hybrid, and regulated environments. With deep Oracle integration and a presence in 25 countries, Thales ensures secure, compliant, and sovereign data control.